

UNLOCK YOUR BUSINESS'S POTENTIAL WITH GOOGLE BUSINESS PROFILE



TRI MARKETING
SOLUTIONS

HOW AN OPTIMIZED GOOGLE BUSINESS HELPS YOUR BUSINESS



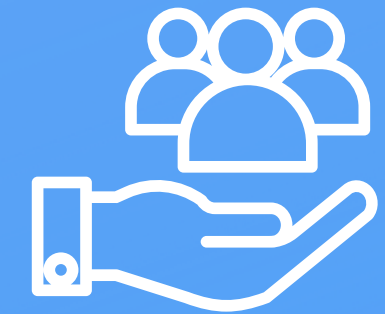
Increase Your Online Visibility

By creating and optimizing your Google Business Profile, your business becomes more visible to potential customers searching for products or services similar to yours. Stand out from the competition and capture the attention of your target audience.



Showcase Your Business

Utilize Google Business Profile to showcase your business in the best light. Add high-quality photos, videos, and virtual tours to provide potential customers with an immersive experience and compel them to choose your business over competitors.



Engage with Customers

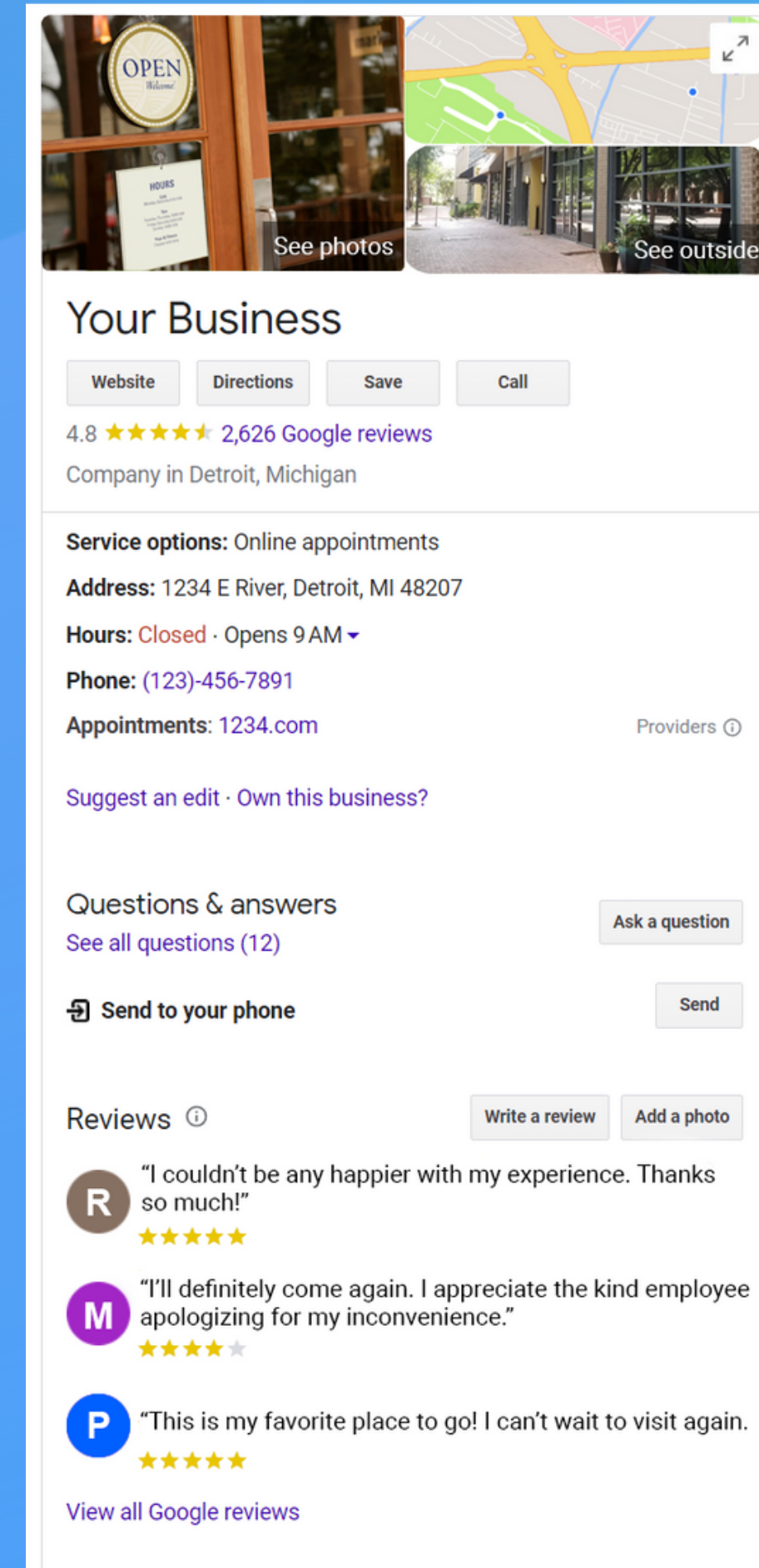
Interact directly with customers through Google Business Profile. Respond to reviews, answer questions, and share updates, allowing you to build trust and credibility. Engaging with customers also helps foster a positive brand image and encourages customer loyalty.

WHAT IS GOOGLE BUSINESS PROFILE?

Google Business Profile is a free online tool offered by Google that helps small businesses enhance their online presence and connect with potential customers. It enables you to manage your business information across various Google platforms, including Google Search and Google Maps, in one centralized location.

On the right is an example of what a Google Business Profile looks like and the features that are available for a user.

Google Business Profile allows you to connect with customers, create posts, list your products or services, and more!



INCREASING YOUR BUSINESSES VISIBILITY

By creating and optimizing your Google Business Profile, your business becomes more visible to potential customers searching for products or services similar to yours. Stand out from the competition and capture the attention of your target audience.

When you search on Google, you may have seen the map and corresponding list of businesses that often appear at the top of the search results. This is known as the "local pack" or "map pack," and provides valuable information about nearby businesses. A business with an optimized Google Business Profile will be more likely to end up at the top of the page when someone performs a search like this.

The screenshot displays Google search results for the query "restaurants near novi". At the top, there are filters for "Maps", "Images", "Italian", "Dine in", "Best", "News", "Mexican", "Dinner", and "For lunch". Below the filters, it shows "About 59,900,000 results (0.45 seconds)".

The "LOCAL PACK" is highlighted with a blue arrow. It features a map on the right and a list of "Places" on the left. The list includes:

- Suki Hana of Twelve Oaks**: 3.5 stars (144 reviews), Japanese, 27500 Novi Rd, Closed, Opens 10 AM Fri, Dine-in, Takeout, No delivery.
- Novi Siam Spicy**: 4.0 stars (364 reviews), Thai, 43436 W Oaks Dr, Closed, Opens 11 AM Fri, Thai food specialist at a strip mall.
- Toasted Oak Grill & Market**: 4.2 stars (736 reviews), American, 27790 Novi Rd, Closed, Opens 6:30 AM Fri, Trendy spot for farm-fresh cuisine.

The "BUSINESS INFORMATION" is highlighted with a blue arrow. It shows a list of "19 Restaurants Near Twelve Oaks Mall Shopping Center" from OpenTable and "Restaurants near Twelve Oaks Mall" from TripAdvisor. The TripAdvisor list includes:

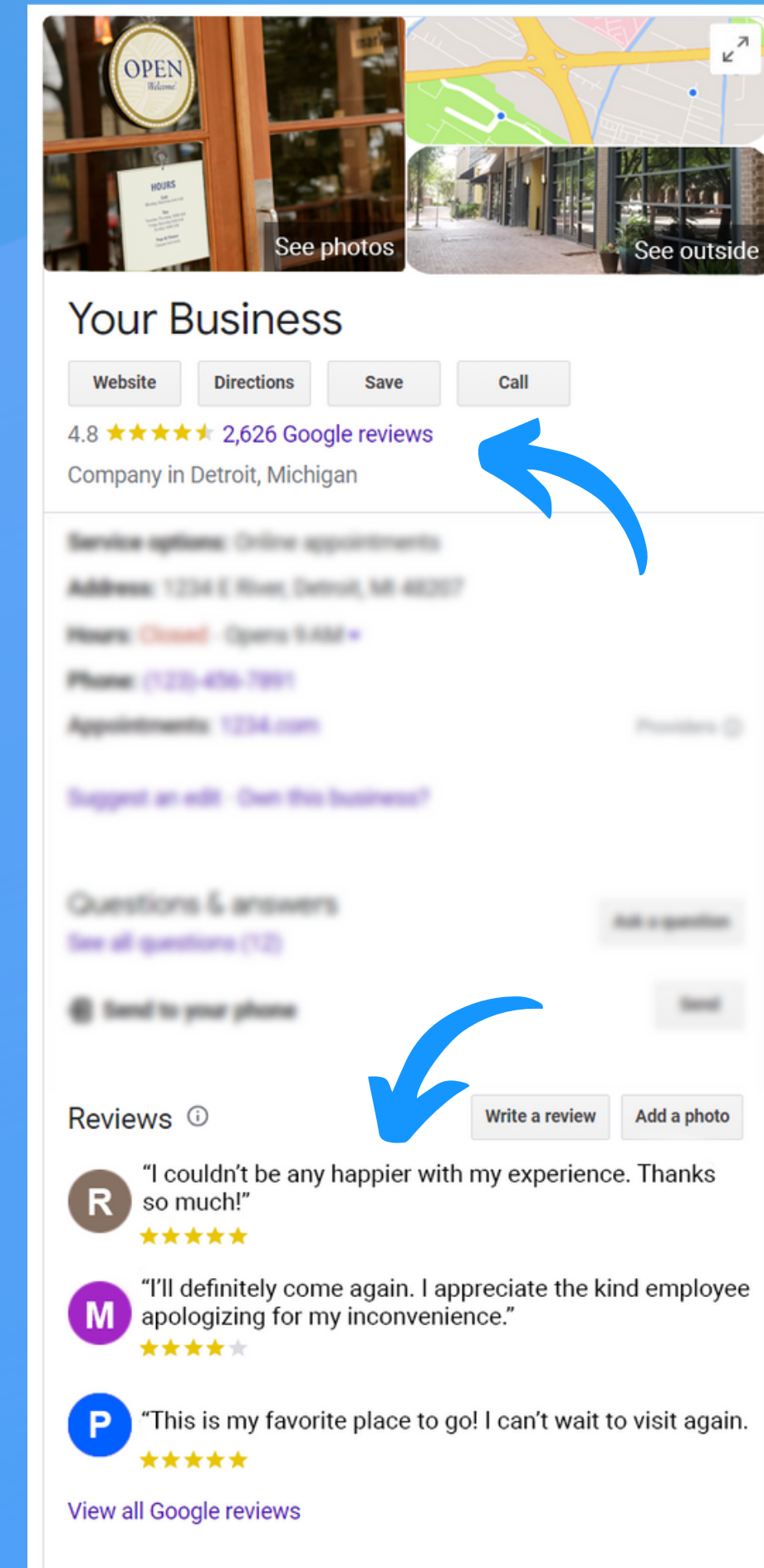
- Auntie Anne's, The Cheesecake Factory, Sedona Taphouse, Sbarro
- A&W Restaurant, California Pizza Kitchen, Cafe Bistro, Nordstrom Ebar Artis...
- Toasted Oak Grill & M..., Red Lobster, Diamond Jim Brady's, Chick-fil-A

The "ORGANIC RESULTS" are highlighted with a blue arrow, pointing to the TripAdvisor section.

GAIN & MAINTAIN CREDITABILITY THROUGH REVIEWS

98% of users read online reviews for local businesses. Interact directly with customers through Google Business Profile. Respond to reviews, answer questions, allowing you to build trust and credibility. Engaging with customers also helps foster a positive brand image and encourages customer loyalty.


Responding to both positive & negative feedback is crucial to maintaining your credibility online to potential customers.



GET THE MOST OUT OF GOOGLE BUSINESS PROFILE WITH TRI MARKETING SOLUTIONS.



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